

COMMERCIAL STRATEGY CONFERENCE

Revolutionising the Next Wave!



hsmai
21st July 2023



DELHI NCR, **INDIA**
The Leela Ambience Gurugram Hotel & Residences

Life Learnings **AT**



COMMERCIAL STRATEGY CONFERENCE



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Wyndham Hotels & Resorts

21st July 2023
NEW DELHI INDIA

5 C's

01



Clarity of purpose

02



Congruence

Think feel say or do should all be the same

In Gandhiji's words Happiness is when what you think, what you say and what you do are in harmony

03



Courage

Courage to do what's right, to take the risk

04



Curiosity & Diversity of experience

Always have a child like curiosity

05



Compassion

LIFE LESSONS

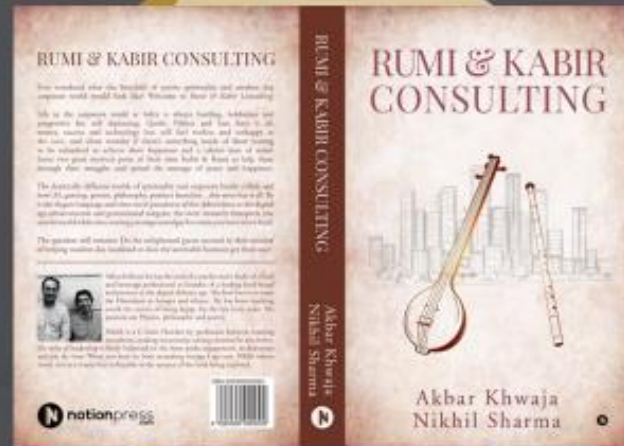
- Always **clarify** the mindset and cut the external noise and focus your energy of what can you do in that situation i.e. control the controllable
- Put first things first **Balance** the attention you give to each of your roles, responsibilities, and relationships. (Faith, family, friends & fitness)
- Be **Proactive.**" You are free because you can determine how you respond to circumstances



As a BUSINESS LEADER

- Leadership is a privilege, it helps us in becoming a force multiplier, getting great things done thru other people in the right way, that's how you build and sustain trust and inspire trust
- Person of character deeply held values
- To be honest, hardworking, truthful to have integrity those are timeless values
- Head & Heart: Ambition & Purpose ; Hard decisions & Compassion ; Yin & Yang
- Stay Humble, learn unlearn, nothing applies forever

Read, Read, Read: Multiple people have walked the road before us and their life experiences are all out there learn from them



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